



KONICA MINOLTA



Purdy-McGuire
MEP Engineers

BOOSTING PRODUCTIVITY

ALL-IN-ONE TECHNOLOGY AND IT SERVICE FOR CONTINUOUS SUPPORT

WHO

Purdy-McGuire Inc.

WHAT

Construction – consulting engineering firm

WHERE

Texas, USA

SIZE

50 employees

SITUATION

As a consulting engineering firm, Purdy-McGuire deals with large volumes of CAD designs to support their clients and grow their business. They rely on an on-site server, a high-speed MFP and fast effective IT support to keep them operating all of the time. They had previously sourced their hardware through one vendor, and IT support from a different local IT vendor. In addition to the challenge of managing multiple contracts, the local IT support was slow to respond to issues outside of normal business hours, often leaving Purdy-McGuire with system related troubles effecting overall productivity.

“Progress in technologies like 3D modeling are transforming the construction business. We need to stay current, but above all, ensure we have the IT support to ensure our system is reliable, so we can remain productive. With Workplace Hub we have a robust, future-proofed architecture with the proven service to support.”

Scott Brown – Principal, Purdy-McGuire

SOLUTION

Konica Minolta proposed an all-in-one solution for their IT equipment, infrastructure and IT support. By integrating these previously separate elements into the Workplace Hub platform, Purdy-McGuire received one easily managed package that combines their on-premise server and MFP, complete with a 24-hour IT managed service to keep them operating all of the time. The single vendor solution means they now have one lower rate for all their IT hardware, software and support, compared to their previous multi-vendor approach. They now receive one bill and have one contact to call if they have any problems.

WHY WORKPLACE HUB

- One vendor solution for IT hardware, infrastructure and support
- Managed IT service providing rapid 24/7 support to ensure continual operations
- Range of coverage
- Enterprise quality server
- Lower total combined price
- Improved network speed and reliability